

In This Issue:

1. Planning your New Year
2. County Tax Sales
3. Our Mobile Home Park Development
4. The Year Ahead for Real Estate Investors

2019



A whole new year!

Did you do as well as you thought in 2018?

Time to set some new goals and formulate your plan to accomplish even more in 2019.

- What were your successes during this past year?
- Anything you would do differently?

Making a new plan for 2019 means you intend to be even more successful, with a better outcome in the year ahead.

Pen and paper!

- How many deals are you going to do in the coming year?
- How much money will you make?
- How many networking and learning events will you attend?
- What new investing technique or strategy will you use?
- How many private lenders will you cultivate?



With a written a plan to refer to, you are more likely to be prepared, and that helps you find those lucky deals everyone talks about. So, plan for 2019... Today!

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County Tax Sales:

Looking for deals? County Tax sales is another source to find bargain property. These are cash sales, and there is the issue of right of redemption, but this is a source of potential bargain deals. Read the articles to learn about the tax sales process.

[Read More](#). Also read last January's news[letter](#).



No Bexar County Tax Lien Sale for January?

I found no sale scheduled for January 2019 and no advertisement of a sale in the paper.

[Sale Properties Web Site](#) [Link for Texas](#).

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Mobile Home Park Investing: **You can earn double digit returns on your savings and IRA accounts!**

We have been working on developing a new Mobile Home Park all year. Our first property site did not get city approval do to its proximity to a military base noise control area. We are working on a new site and should have the deal signed in the next few weeks. City approval will not be needed for this site.



We have increased the size of the project to a 250-home Mobile Home Park requiring a larger piece of land and more equity will need to be raised from investors. We have raised 23% of the equity needed.

If you are an accredited investor looking for double digit returns call me. [Read More](#)
<https://mobilehomeparkdevelopments.com>

There is a need for a lot of Mobile Home park.

Palace Way Partners is actively seeking equity investors.

You can reach Mr. Jim Glasgow at Jim@courtstreetpartnersllc.com 210-413-7230

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The Year Ahead for Real Estate Investors:

Making predictions is never easy, I have a better than 70% chance of being right. So here is what I see for 2019.

- Home interest rates will be in the 4% to 5% range all year.
- Increases in home sale prices will continue to slowly decline.
- Sales demand for the existing homes in the under \$200,000 price point will decrease and time on market will increase.
- Homes that sell fast will need to be in pristine condition.
- Flippers will need to pay attention to details to get a quick sale.
- Number of flippers actively working in the market will continue to decline.
- The economy will remain strong despite all the negative news, the fundamentals of the economy are strong.

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Visits Our Real Estate investors' web site!

FREE PDF Books at www.towardswealth.com

Spend some time on the Towards Wealth Real Estate Investors web site and look at all that is provided there for real estate investors and private lenders. Check out the "[Resource](#)" link area.

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